

Background

With the introduction of a highly successful new diesel engine, DMAX with 1,250 employees sought to standardize its highly customized SAP implementation to support global operations in the US and Poland. The company's product had grown market share in its segment from under 10% to over 30% in three years. However, the SAP enterprise system and supply chain design that the operation inherited from one of its sister organizations overseas was not suitable for the high growth, dynamic US operation.

Challenge

The client excelled in its technology leadership, support of product demand growth and bottom line profitability, but was in need of multi-faceted SAP services for the back-office. It needed a standardized solution that entailed a radical redesign of the supply chain and purchasing processes to fit a best practices model.

Solution

The Tahoe Partners' team provided a comprehensive solution for this client that would be extended over time. Our efforts touched on all core modules and included sophisticated automotive-specific details. A best practices approach was applied to migrate to a standard SAP solution eliminating customized code. This approach maximized knowledge transfer and minimized consulting costs. When the supply chain redesign was implemented in SAP, the Tahoe Partner's team executed to very aggressive timelines to quickly capture the huge ROI potential.

Result

A vast amount of inherited, customized application code was eliminated and replaced by standard SAP functionality. This paved the way for migration to an ASP hosting model. The supply chain redesign and the major SAP work that went with this was accomplished under budget and within a very aggressive timeframe. We later very efficiently assisted the client with a fully functional and technical upgrade to SAP ECC 6.0. As a result of our work, Tahoe Partners has received the highest score possible by General Motors in the vendor QA program.

CLIENT INDUSTRY:

Manufacturing

SOLUTIONS:

- SAP Optimization