

### TAHOE PARTNERS PROVIDES COMPREHENSIVE SAP SOLUTIONS

Tahoe Partners' SAP Center of Excellence offers comprehensive solutions that give enterprises visibility into all points along their value chain—supplier and customer allocations, inventory levels, orders, forecasts, production plans and key performance indicators.

Our solutions have strategic, tactical, and operational planning in mind, and they help our clients create a responsive, flexible enterprise.

Our consultants average 15 years of business and industry experience, and over 8 years of SAP experience. Our SAP consultants understand operational processes and deliver higher quality solutions to meet your business needs.

We form hands-on, working partnerships with our clients to provide you with the SAP solution that's best for your situation, size, industry and environment. Our involvement remains flexible and is uniquely tailored to each client's individual goals.

Throughout the engagement process, our consultants provide what we call practical knowledge transfer, which focuses on strengthening a client's in-house expertise and maximizing their long-term investment.

Whether your company seeks supply chain optimization, financial integration, improved forecasting, better information control or a flexible business infrastructure, Tahoe Partners can deliver results.

## SAP SOLUTION FOCUS AREAS

Tahoe Partners provides professional services that help our clients plan, implement and manage technology solutions. Our approach to business is simple. We utilize highly experienced consultants who work collaboratively with our clients and deliver proven solutions that address real business needs — on time and on budget.



Companies choose Tahoe Partners because we are proven experts at helping them evolve and grow by delivering the robust power of SAP in a practical, useable way. The core of Tahoe Partners' full-service portfolio includes SAP consultancy, software development and system integration, licensing, outsourcing and support services.

Our proven industry expertise and SAP industry solutions make us the ideal strategic partner for companies whether they are just implementing SAP or looking to reap the benefits from their existing SAP investment. The Tahoe Partners SAP consulting team provides expertise across all SAP applications and technologies. Tahoe Partners is a certified SAP Systems Integrator and SAP Channel Partner (AIO Value Added Reseller).

### CORE BUSINESS IMPLEMENTATIONS

Recent years have taught organizations an important lesson: implementation of a technology solution without a focus on the business and its needs will seldom deliver to expectations. Tahoe Partners' SAP consultants can help you to map and maintain your critical operational focus because we have the maturity and business knowledge to understand the solution design while freely exchanging ideas and considering the cross-organizational implications.

### SAP BUSINESS ALL-in-ONE – for midsize enterprises

As a company evolves and grows, its business needs change. SAP Business All-in-One is a comprehensive, proven business solution that provides broad business process coverage and deep industry specific functionality, enabling you to optimize all aspects of your business using the best practices of industry leaders.

With enhanced business analytics, personalized work lists, and customizable reports, you have visibility into your entire business and its performance – enabling you to make the best-informed decisions. Comprehensive SAP All-in-One solutions support industry-specific business scenarios and provide an intuitive user experience that simplifies adoption.

SAP All-in-One is a predefined, affordable software package for companies that can be implemented quickly in a project of fixed scope. Tahoe Partners works with SAP to bring the benefits of SAP Business All-in-One to small and midsize organizations nationwide.

## ABOUT US

- Founded: 2002
- Offices: Chicago, Cincinnati
- Staff: Highly skilled consultants averaging 15 years of experience
- Practice Areas: Corporate Performance Management, Enterprise Collaboration, SAP, Strategic Services
- Advantage: Large company experience with the flexibility and focus of a mid-size firm

## CONTACT INFORMATION

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## UPGRADES, EXTENSIONS, and OPTIMIZATION

Tahoe Partners' SAP Upgrade and Optimization Roadmap solution incorporates a defined approach and methodology, enabling our clients to successfully upgrade or add additional functionality such as CRM, SCM, SRM or NetWeaver solutions, to their organization's environment with minimal disruptions and downtime. We use SAP's ASAP™ methodology as a foundation however we supplement this core methodology with additional tools and templates that help to ensure our clients a timely, quality and successful upgrade or optimization project.

## BUSINESS INTELLIGENCE

Tahoe Partners' SAP Business Intelligence solution offers a proven methodology for implementing SAP's Business Warehouse (BW) with R/3 and the mySAP Business suite. Our experienced consultants have integrated BW with CRM, APO, SEM, and EP. With a solid track-record of successful BW implementations, Tahoe Partners offers a range of BW solutions, including complete implementations to experience in a specific area, or long-term strategy planning.

## BUSINESS PROCESS OPTIMIZATION

More than ever, companies are requiring tangible returns on investment for their initiatives. Despite ROI expectations, they're not often achieved with technology projects. We have proven that ROI expectations can be met, through a coordinated focus on business processes, business objectives and technology. Tahoe Partners brings a successful track record of analyzing companies' operations and business processes, estimating technology and operational ROI's, and then delivering the recommended solution. Tahoe Partners has a successful track record of optimizing core R/3 and when appropriate helping you to take advantage of new available functionality. We understand business, how to leverage the capabilities of the software, and how to lead change to achieve targeted results.

## OPTIONAL SERVICES – HOSTING and MANAGED SERVICES

Tahoe Partners, along with our strategic partners, offers a variety of useful optional maintenance and change management services. Our hosting partner can help manage your company's entire SAP application infrastructure, providing support for data center facilities. This support covers power, hardware, telecommunications, databases, operating systems, and SAP technical basis administration. With the SAP Financing service, you can adjust the financing of your implementation project to your company's budgeting preferences.