

## TAHOE PARTNERS DRIVES BUSINESS VALUE

- Our teams understand how IT drives business value and possess deep insight across a variety of IT planning, decision making and governance models.
- We deliver actionable strategies and seek to establish joint accountability for their implementation.
- Our solution implementation experience is woven into all of our strategies and evaluations.
- We have proven experience successfully managing and when necessary, recovering off track multi-vendor programs.
- What you see is what you get - Our teams consist of senior consultants with proven leadership capabilities and recent hands-on experience. You're getting real experience, not just the credentials.

## FOCUS AREAS

Our Strategic Services Solutions align people, processes and technology to enable business strategy. Our focus is on maximizing the value of IT investments and evaluating technology trends for innovation and cost savings opportunities. Our services include:

### IT STRATEGY & TRANSFORMATION

Many organizations wrestle with the challenge of transforming and modernizing their IT services, enterprise applications, and organization. Systems are outdated and unable to support business strategies. Organizations lack the necessary skills to support new technologies. Creating an actionable, multi-year roadmap can be a daunting task. Tahoe Partners can help you simplify this process and break it down into manageable initiatives that achieve strategic goals.

- **IT TRANSFORMATION** - Tahoe Partners can help you optimize, redesign, reinvent or transform IT services by assessing the current-state operational capabilities, characteristics, and qualities of the IT environment and facilitating the design and implementation a high performing future-state environment. The transformation process focuses on defining the IT business processes, organizational roles and responsibilities, organizational design, and performance measures necessary to build and sustain a highly efficient, customer-focused IT business unit.
- **IT MODERNIZATION & STRATEGIC PLANNING** - External events such as acquisitions or the simple effects of time on legacy systems can leave many companies with an enterprise systems environment that does not effectively support business needs. Tahoe Partners can help rationalize your current systems environment against business needs and develop a strategic plan to optimize and modernize the environment. We analyze the current landscape of your IT environment and identify a future state that fits. Whether preparing for future growth or rationalizing the environment for today – we can build an actionable roadmap to get you there.

## ABOUT US

- Founded: 2002
- Offices: Chicago, Cincinnati
- Staff: Highly skilled consultants averaging 15 years of experience
- Practice Areas: Corporate Performance Management, Enterprise Collaboration, SAP, Strategic Services
- Advantage: Large company experience with the flexibility and focus of a mid-size firm

## CONTACT INFORMATION

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## STRATEGIC SERVICES CONTACT

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## PROGRAM MANAGEMENT OFFICE (PMO) SERVICES

Most organizations are tasked with managing dozens of IT projects in a single year. Organizations are often left managing these initiatives with in-house staff that do not have deep experience managing multi-faceted and complex initiatives. As a result: timelines stretch, budgets expand, resources are constrained, and project status is unclear. This can be a recipe for disaster without a proven PMO methodology and the experience to execute it. Problems that are hidden or ignored: 1) never go away, 2) fester until consequences get worse, 3) affect project deliverables, and 4) increase costs.

- **PMO MOBILIZATION** - Tahoe Partners can structure and mobilize a PMO to manage large transformational initiatives or a portfolio of projects. Additionally, we have deep experience establishing and operating PMOs to manage large 3rd party systems integrators.
- **PROGRAM HEALTH CHECKS** – Tahoe Partners can provide an objective and structured 3rd party assessment of your project's or program's performance. We have proven experience identifying root cause issues and developing remediation plans to get your program back on track.
- **PROJECT PORTFOLIO MANAGEMENT** – Our team can work with you to establish the appropriate performance metrics and scorecards to manage your project portfolio. This will also provide you with an “early warning” when projects veer off course, enhancing your ability to correct them early, avoiding costly time and scope overruns.

## SOLUTION EVALUATION & GLOBAL SOURCING

Navigating the seemingly endless landscape of enterprise software and global sourcing options can be a scary proposition. These enterprise level decisions require big dollar investments and impact a company's ability to deliver on their core business. Tahoe Partners brings experienced consultants with proven methodologies to help you make the right decision for your key customers – both internal and external.

- **ENTERPRISE SOFTWARE EVALUATION** – Whether you are evaluating a new ERP backbone or another strategic software investment, Tahoe Partners brings a proven methodology for helping make the right decision. It's easy to get lost in a sea of data when evaluating options. Our approach maintains a keen focus on critical decision factors and business imperatives to ensure you don't lose sight of the forest through the trees.
- **RIGHT SOURCING STRATEGY** – Global sourcing options have matured and converged to create a meaningful opportunity to reduce the overall cost of operations, improve capabilities, and increase strategic focus. Our approach helps identify, validate, and quantify outsourcing opportunities that align to your business goals. Further, our experience and approach provide for a well planned and highly predictable migration strategy to help ensure a successful transition.